



# exceet

## FIRST QUARTER 2014 REPORT

**exceet Group SE**  
115 avenue Gaston Diderich  
L-1420 Luxembourg  
Grand Duchy of Luxembourg

# INTERIM MANAGEMENT REPORT

## Good Start into 2014

- Net Sales EUR 48.4 million (Q1/2013: EUR 43.1 million), plus 12.3% (12.4% organic)
- Order Backlog increased by 7.5% (book to bill ratio of 1.04)
- EBITDA Margin 10.3% (Q1/2013: 6.6%)
- Free Cash Flow of EUR 1.8 million (3.7% of Net Sales)
- Outlook for the coming 2014 quarters remains optimistic
- Greenock S.à r.l., a mayor shareholder of exceet has recently informed the company that it is currently assessing its strategic options related to its shareholding in the company.

### Revenue Development

The revenue of the first three months 2014 reached EUR 48.4 million (Q1 2013: EUR 43.1 million) representing an increase of 12.3%. On a like-for-like basis sales grew by strong 12.4%, whereby the impact from foreign currencies was limited to 0.1 percentage points.

### Gross Profit and EBITDA Development

The continuous focus on higher margin products in all segments supported the gross profit margin improvement from 15.5% in Q1 2013 to 18.9% in Q1 2014. This represents an increase from EUR 6.7 million to EUR 9.2 million (+37.2%). As a result of this improvement exceet achieved an EBITDA of EUR 5.0 million (10.3% of net sales) in Q1 2014 compared to EUR 2.9 million (6.6% of net sales) in Q1 2013.

### Net Income and Earnings per Share

The Group profit for the period of EUR 0.4 million (Q1 2013: EUR 3.2 million) includes a loss of EUR 1.0 million which was a result of the revaluation of warrants (Q1 2013: gain of EUR 3.4 million). The adjusted profit for the period excluding the warrant revaluation improved significant to EUR 1.4 million (Q1 2014: loss of EUR 0.2 million). However, the earnings per share (EPS) reached EUR 0.01 (Q1 2014) in comparison to EUR 0.15 (Q1 2013) per Class A Share due to this revaluation effect. The earnings per Class A Share adjusted by the effect of the revaluation of the warrants amounted for Q1 2014 to EUR 0.06 (Q1 2013: EUR -0.01).

### Order Backlog

On 31 March 2014 exceet's order backlog amounted to EUR 103.6 million which is 7.5% higher as of 31 March 2013 (EUR 96.4 million) and reflects a book-to-bill ratio of 1.04 (Q1 2013: 0.96).

### Cash Development

The improved EBITDA performance and slightly lower capital expenditures generated a free cash flow in the amount of EUR 1.8 million compared to minus EUR 3.4 million in Q1 2013. Furthermore the net debt position was reduced to EUR 5.1 million compared to EUR 7.0 million at the end of 2013. With a cash position of EUR 34.4 million the Group is well prepared to strengthen organic and acquisition driven growth further.

## Segment Reporting

### Electronic Components, Modules & Systems (ECMS)

Net Sales increased by 5% to EUR 33.7 million during the first three months of 2014, against EUR 32.1 million during the first three months of 2013. ECMS contributes 69.6% to overall Group sales.

Staying ahead of technological changes is one of the key success factors for the innovative electronics group. This is underlined by the latest technical development such as the recently developed process offering Anisotropic Conductive Film (ACF) bonding for Chip-on-Glass and Flex-on-Glass applications, which is mainly used in the next generation mobile phones, flat screens or smart cards. To reinforce its development capabilities, exceet signed an agreement to purchase Valtronic Technologies Romania Srl, a Romanian development company. The team of eleven highly skilled engineers focus on miniaturised electronics and embedded software solutions for the medical technology market sector.

The ECMS segment is not only supplying electronics for highly reliable and miniaturized requirements such as heart pace makers, drug delivery pumps or hearing aids. The group also provides electronics usable in rough environments with high temperatures, high humidity and high pressure. Profitable revenues were generating particularly in the field of sophisticated micro (opto-) electronic modules for the data and telecom industry. ECMS's capabilities of intelligent electronic manufacturing with state of the art assembly techniques requiring high accuracy placement of chips (below +/- 1µm) and latest clean room class ISO-5 standards, enable ECMS a strong market positioning and profitable revenue generation.

ECMS has completed several engineering and development projects in Q1, which contributed positively to the EBITDA performance and will further enhance the Group's revenues development.

In Q1 2014, the ECMS segment achieved an EBITDA of EUR 5.7 million, accounting for an EBITDA margin of 16.9%, against EUR 3.4 million or a margin of 10.5% compared to the same period of the previous year.

### ID Management & Systems (IDMS)

The revenue within the first three months of 2014 amounted to EUR 12.9 million, which represents an increase of 26.6% compared to EUR 10.2 million in Q1 2013.

The Segment accounts for 26.7% of the group-wide sales and reported an EBITDA of EUR 0.9 million for the first Q1 2013 which results in an EBITDA Margin of 6.9%. In the same period of the previous year the segment achieved an EBITDA of EUR 0.5 million (representing 5.1% EBITDA Margin).

### exceet Secure Solutions (ESS)

During the reporting period, the segment ESS generated revenues of EUR 1.8 million in Q1 2014, accounting for 3.7% of the total group sales. This reflects a strong improvement compared to Q1 2013 by EUR 1.0 million. Clear driver is the work of ESS for conceptualizing, developing and implementing the heart (encryption) of the telematics infrastructure for the German electronic health card (eGK). The secure data exchange is granted for all participating parties (service providers such as doctors, psychotherapists, dentists as well as hospitals and insurers) by the provided telematics infrastructure.

Furthermore, ESS initiated major strategic changes and is now focusing on two clearly defined growth markets: Secure Communication (with a specific focus on Machine-to-Machine Communication) and exceet's Multi-Identity Solution (eMIS). eMIS has been developed over the past year and is a multifunctional, multi-access and highly secure mobile access solution.

The EBITDA for this reporting period reached minus EUR 0.2 million (Q1 2013: minus EUR 0.1 million) and is reflecting all the ongoing costs to develop the future growth markets.

## Group Balance Sheet Positions

As of 31 March 2014, the total assets of exceet Group amounted to EUR 188.7 million, compared to EUR 182.8 million as at 31 December 2013.

The non-current assets of EUR 94.5 million, decreased compared to the year-end position by EUR 0.6 million and include tangible assets of EUR 35.3 million (31.12.2013: EUR 35.4 million) and intangible assets of EUR 58.0 million (31.12.2013: EUR 58.6 million).

Current assets amount to EUR 94.2 million, compared to EUR 87.7 million at year-end 2013. Inventories rose by EUR 1.7 million to EUR 33.1 million (31.12.2013: 31.3 million). Receivables increased from EUR 22.8 million to EUR 23.1 million. Tax prepayments decreased from EUR 0.6 million at year-end 2013 to EUR 0.5 million as of 31 March 2013. Cash and cash equivalents increased from EUR 31.2 million to EUR 34.4 million. This increase can be attributed to the positive free cash flow of EUR 1.8 million, due to improved EBITDA performance. The outflow for investing activities of EUR 1.5 million (Q1 2013: EUR 2.0 million) was mainly invested in replacements. The net debt position as of 31 March 2014, amounts to EUR 5.1 million (31.12.2013: 7.0 million).

At the end of the reporting period, exceet Group's equity amounted to EUR 99.4 million, against EUR 98.7 million as of 31 December 2013. This reflects a reasonable equity ratio of 52.7% (31.12.2013: 54.0%).

The increase of the current liabilities of EUR 4.2 million to EUR 41.2 million as of 31 March 2014 (31.12.2013: EUR 37.0 million) includes the increase in trade payables of EUR 0.8 million, accruals of EUR 1.6 million, tax liabilities of EUR 0.7 million, other financial liabilities of EUR 1.0 million (due to the revaluation of the public warrants) and other smaller changes within current liabilities.

Non-current liabilities increased by EUR 0.9 million from EUR 47.1 million at year-end of 2013 to EUR 48.0 million. Long-term borrowings increased by EUR 1.1 million to EUR 34.6 million (31.12.2013: EUR 33.5 million).

## Capital Market Environment and Share Price Performance

The outlook for the Eurozone remains encouraging with a 1.3% GDP growth. Improvements are being seen in Germany – in consumer spending and investment rather than exports – as well as Spain and Italy. France remains a relative laggard, particularly in terms of consumption and investment, but exports are increasing. After a weak Q4, business surveys and employment trends suggest the Irish economy is regaining momentum. Greece could return to positive GDP growth later this year but its recovery will be insipid and dependent on favourable debt restructuring terms. Event risk was a key theme during the Q1 2014, with the Ukrainian crisis as a prime example. On-going question over China's growth trajectory added to uneasiness among investors. Political factors also took centre stage, with the electoral cycle looming in a number of emerging markets.

In the Euro Zone Standish Mellon Asset Management Company LLC, forecasts GDP growth at 1.2% for 2014 and 1.0% for 2015. A major concern in the region is the trend toward disinflation, and monetary policy needs to be eased, the report said.

exceet's share price performance in Q1 2014 was again positive. From January 2014 to March 2014 the share price rose from EUR 5.50 to EUR 6.06 (+10.2%).

## Employees

As of 31 March 2014, the Group employed approximately 1'000 employees (Headcount) or 943 full-time equivalents (FTE) (31.03.2013: 908). 365 (31.03.2013: 349) were employed in Germany, 144 (31.03.2013: 140) in Austria, 273 (31.03.2013: 275) in Switzerland, 144 (31.03.2013: 128) in the Czech Republic and 17 (31.03.2013: 16) in the Netherlands.

## **Opportunities and Risk Report**

The statements provided in the Annual Report 2013 on the opportunities and risks of the business model remain unchanged.

## **Significant Events and Actions**

The management has no significant events to report from this reporting period.

## **Outlook**

The outlook for the coming quarters remains optimistic. The management is certain that further organic growth and profitability margin improvement can be accomplished.

Greenock S.à r.l. a major shareholder of exceet Group SE has recently informed the company that it is currently assessing its strategic options related to its shareholding in exceet Group SE, including a possible disposal of such shareholding to a third party. Pursuant to the information provided by Greenock S.à r.l., no final decision has yet been taken regarding the form and timing of the potential transaction. In the interest of exceet Group SE, the company's board of directors intends to cooperate with Greenock S.à r.l. in the course of such transaction.

Luxembourg, 2 May 2014

exceet Group SE

The Board of Directors and the Management Board

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## INTERIM CONDENSED CONSOLIDATED BALANCE SHEET

| (in EUR 1'000)   | unaudited<br>31 March 2014 | audited<br>31 December 2013 |
|--|----------------------------|-----------------------------|
| <b>ASSETS</b>  |                            |                             |
| <b>Non-current assets</b>                                  |                            |                             |
| Tangible assets  | 35'300                     | 35'425                      |
| Intangible assets  | 58'049                     | 58'597                      |
| Deferred tax assets  | 910                        | 836                         |
| Other financial investments                                | 28                         | 28                          |
| Other non-current receivables                              | 186                        | 181                         |
| <b>Total non-current assets</b>                            | <b>94'473</b>              | <b>95'067</b>               |
| <b>Current assets</b>                                      |                            |                             |
| Inventories  | 33'063                     | 31'335                      |
| Trade receivables, net                                     | 23'149                     | 22'777                      |
| Other current receivables                                  | 1'699                      | 1'230                       |
| Current income tax receivables                             | 487                        | 555                         |
| Accrued income and prepaid expenses                        | 1'381                      | 661                         |
| Cash and cash equivalents                                  | 34'449                     | 31'170                      |
| <b>Total current assets</b>                                | <b>94'228</b>              | <b>87'728</b>               |
| <b>Total assets</b>  | <b>188'701</b>             | <b>182'795</b>              |
| <b>EQUITY</b>  |                            |                             |
| Share capital  | 528                        | 528                         |
| Reserves   | 98'916                     | 98'214                      |
| <b>Equity attributable to owners of the parent company</b> | <b>99'444</b>              | <b>98'742</b>               |
| <b>Total equity</b>  | <b>99'444</b>              | <b>98'742</b>               |
| <b>LIABILITIES</b>   |                            |                             |
| <b>Non-current liabilities</b>                             |                            |                             |
| Borrowings   | 34'596                     | 33'480                      |
| Retirement benefit obligations                             | 4'392                      | 4'192                       |
| Deferred tax liabilities                                   | 7'232                      | 7'597                       |
| Provisions for other liabilities and charges               | 889                        | 855                         |
| Other non-current liabilities                              | 933                        | 952                         |
| <b>Total non-current liabilities</b>                       | <b>48'042</b>              | <b>47'076</b>               |
| <b>Current liabilities</b>                                 |                            |                             |
| Trade payables   | 12'255                     | 11'416                      |
| Other current liabilities                                  | 3'289                      | 3'367                       |
| Accrued expenses and deferred income                       | 9'790                      | 8'181                       |
| Current income tax liabilities                             | 3'262                      | 2'538                       |
| Borrowings   | 10'597                     | 10'347                      |
| Other financial liabilities                                | 1'838                      | 854                         |
| Provisions for other liabilities and charges               | 184                        | 274                         |
| <b>Total current liabilities</b>                           | <b>41'215</b>              | <b>36'977</b>               |
| <b>Total liabilities</b>                                   | <b>89'257</b>              | <b>84'053</b>               |
| <b>Total equity and liabilities</b>                        | <b>188'701</b>             | <b>182'795</b>              |

The accompanying notes are an integral part of the interim condensed consolidated financial statements.



## INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

| (in EUR 1'000)   | 01.01. - 31.03.2014 | 01.01. - 31.03.2013 |
|--|---------------------|---------------------|
| Revenue  | 48'395              | 43'086              |
| Cost of sales  | (39'227)            | (36'403)            |
| <b>Gross profit</b>  | <b>9'168</b>        | <b>6'683</b>        |
| <i>Gross profit margin</i>   | <i>18.9%</i>        | <i>15.5%</i>        |
| Distribution costs   | (3'177)             | (3'136)             |
| Administrative expenses  | (3'839)             | (3'529)             |
| Other operating income   | 365                 | 355                 |
| <b>Operating result (EBIT)<sup>1</sup></b>   | <b>2'517</b>        | <b>373</b>          |
| <i>EBIT margin</i>   | <i>5.2%</i>         | <i>0.9%</i>         |
| Financial income   | 196                 | 658                 |
| Financial expenses   | (657)               | (677)               |
| Changes in fair value in financial instruments   | (984)               | 3'418               |
| <b>Financial result, net</b>   | <b>(1'445)</b>      | <b>3'399</b>        |
| <b>Profit before income tax</b>  | <b>1'072</b>        | <b>3'772</b>        |
| Income tax expense   | (706)               | (561)               |
| <b>Profit for the period</b>   | <b>366</b>          | <b>3'211</b>        |
| <i>Profit margin</i>   | <i>0.8%</i>         | <i>7.5%</i>         |
| <b>Profit attributable to:</b>   |                     |                     |
| Shareholders of the parent company   | 366                 | 3'211               |
| Minority interests   | 0                   | 0                   |
| <b>Earnings per share (basic/dilutive) EUR</b>   |                     |                     |
| Class A Shares   | 0.01                | 0.15                |
| Class B/C Shares   | 0.01                | 0.01                |
| Operating result (EBIT)  | 2'517               | 373                 |
| Depreciation, amortization and impairment charges                                      | 2'487               | 2'481               |
| <b>Operating result before depreciation, amortization charges (EBITDA)<sup>2</sup></b> | <b>5'004</b>        | <b>2'854</b>        |
| <i>EBITDA margin</i>   | <i>10.3%</i>        | <i>6.6%</i>         |

1) Earnings before Interest and Taxes

2) Earnings before Interest, Taxes, Depreciation and Amortization

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (in EUR 1'000)  | 01.01. - 31.03.2014 | 01.01. - 31.03.2013 |
|---|---------------------|---------------------|
| <b>Profit for the period</b>  | <b>366</b>          | <b>3'211</b>        |
| Items not to be reclassified to profit and loss:                    |                     |                     |
| Remeasurements of defined benefit obligation                        | (63)                | (513)               |
| Deferred tax effect on remeasurements of defined benefit obligation | 10                  | 81                  |
| <b>Items not to be reclassified to profit and loss</b>              | <b>(53)</b>         | <b>(432)</b>        |
| Items to be reclassified to profit and loss:                        |                     |                     |
| Currency translation differences                                    | 376                 | (526)               |
| <b>Items to be reclassified to profit and loss</b>                  | <b>376</b>          | <b>(526)</b>        |
| <b>Total comprehensive income for the period</b>                    | <b>689</b>          | <b>2'253</b>        |
| Attributable to:  |                     |                     |
| Shareholders of the parent company                                  | 689                 | 2'253               |
| Minority interests  | 0                   | 0                   |

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| (in EUR 1'000)  | unaudited<br>01.01. - 31.03.2014 | unaudited<br>01.01. - 31.03.2013 |
|---|----------------------------------|----------------------------------|
| <b>Profit before income tax</b>                                       | <b>1'072</b>                     | <b>3'772</b>                     |
| Adjustment for non-cash transactions                                  |                                  |                                  |
| Amortization on intangible assets                                     | 903                              | 977                              |
| Depreciation on tangible assets                                       | 1'584                            | 1'504                            |
| Losses/(gains) on disposal of assets                                  | 2                                | (25)                             |
| Change of provisions  | 21                               | 0                                |
| Adjustments to retirement benefit obligation/prepaid cost (provision) | 106                              | 113                              |
| Financial expenses  | 294                              | 255                              |
| Change in fair value in financial instruments                         | 984                              | (3'418)                          |
| Other non-cash (income)/expenses                                      | (589)                            | (348)                            |
| <b>Operating net cash before changes in net working capital</b>       | <b>4'377</b>                     | <b>2'830</b>                     |
| <b>Changes to net working capital</b>                                 |                                  |                                  |
| - inventories   | (1'114)                          | (1'568)                          |
| - receivables   | (715)                            | (149)                            |
| - accrued income and prepaid expenses                                 | (717)                            | (652)                            |
| - liabilities   | 744                              | (1'545)                          |
| - provisions for other liabilities and charges                        | (85)                             | (51)                             |
| - accrued expenses and deferred income                                | 1'652                            | 1'599                            |
| Tax refunds received (prior periods)                                  | 134                              | 0                                |
| Tax paid  | (497)                            | (1'811)                          |
| Interest received   | 2                                | 22                               |
| Interest paid   | (324)                            | (162)                            |
| <b>Cash flow from operating activities<sup>1</sup></b>                | <b>3'457</b>                     | <b>(1'487)</b>                   |
| Acquisition of subsidiaries, net of cash acquired                     | 0                                | (600)                            |
| Purchase of tangible assets   | (1'312)                          | (1'542)                          |
| Sale of tangible assets   | 258                              | 18                               |
| Purchase of intangible assets   | (171)                            | (411)                            |
| Sale of intangible assets   | 0                                | 0                                |
| <b>Cash flow from investing activities</b>                            | <b>(1'225)</b>                   | <b>(2'535)</b>                   |
| Increase of borrowings  | 1'656                            | 430                              |
| Repayment of borrowings   | (164)                            | (469)                            |
| Proceeds/Repayments of other non-current liabilities                  | (19)                             | 106                              |
| Proceeds from finance lease prepayments                               | 225                              | 89                               |
| Payments of finance lease liabilities                                 | (836)                            | (839)                            |
| <b>Cash flow from financing activities</b>                            | <b>862</b>                       | <b>(683)</b>                     |
| <b>Net changes in cash and cash equivalents</b>                       | <b>3'094</b>                     | <b>(4'705)</b>                   |
| <b>Cash and cash equivalents at the beginning of the period</b>       | <b>31'170</b>                    | <b>24'426</b>                    |
| Net changes in cash and cash equivalents                              | 3'094                            | (4'705)                          |
| Effect of exchange rate gains/(losses)                                | 185                              | (202)                            |
| <b>Cash and cash equivalents at the end of the period</b>             | <b>34'449</b>                    | <b>19'519</b>                    |

1) Free cash flow amounts to EUR 1'811 based on Cash flow from Operations of EUR 3'457 minus net capital expenditure (adjusted for finance lease) of EUR 1'646.

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| (in EUR 1'000)  | Issued and paid-in<br>share capital | Capital reserves | Treasury shares | Share-based payments<br>IFRS 2 | Retained earnings | Foreign currency transl.<br>diff. | Total shareholders of<br>the parent company |
|---|-------------------------------------|------------------|-----------------|--------------------------------|-------------------|-----------------------------------|---|
| <b>Balances at 1 January 2014</b>                                   | 528                                 | 65'485           | (4'525)         | 152                            | 28'681            | 8'421                             | 98'742                                      |
| Profit for the period   |                                     |                  |                 |                                | 366               |                                   | 366   |
| Remeasurements of defined benefit obligation                        |                                     |                  |                 |                                | (63)              |                                   | (63)  |
| Deferred tax effect on remeasurements of defined benefit obligation |                                     |                  |                 |                                | 10                |                                   | 10  |
| Currency translation differences                                    |                                     |                  |                 |                                |                   | 376                               | 376   |
| Other comprehensive income for the period                           |                                     |                  |                 |                                | (53)              | 376                               | 323   |
| <b>Comprehensive income for the period</b>                          |                                     |                  |                 |                                | 313               | 376                               | 689   |
| Share-based payments  |                                     |                  |                 | 13                             |                   |                                   | 13  |
| <b>Other equity effects</b>   |                                     |                  |                 | 13                             |                   |                                   | 13  |
| <b>Balances at 31 March 2014</b>                                    | 528                                 | 65'485           | (4'525)         | 165                            | 28'994            | 8'797                             | 99'444                                      |
| <b>Balances at 1 January 2013</b>                                   | 528                                 | 65'485           | (4'525)         | 56                             | 19'488            | 9'309                             | 90'341                                      |
| Profit for the period   |                                     |                  |                 |                                | 3'211             |                                   | 3'211                                       |
| Remeasurements of defined benefit obligation                        |                                     |                  |                 |                                | (513)             |                                   | (513)                                       |
| Deferred tax effect on remeasurements of defined benefit obligation |                                     |                  |                 |                                | 81                |                                   | 81  |
| Currency translation differences                                    |                                     |                  |                 |                                |                   | (526)                             | (526)                                       |
| Other comprehensive income for the period                           |                                     |                  |                 |                                | (432)             | (526)                             | (958)                                       |
| <b>Comprehensive income for the period</b>                          |                                     |                  |                 |                                | 2'779             | (526)                             | 2'253                                       |
| Share-based payments  |                                     |                  |                 | 28                             |                   |                                   | 28  |
| <b>Other equity effects</b>   |                                     |                  |                 | 28                             |                   |                                   | 28  |
| <b>Balances at 31 March 2013</b>                                    | 528                                 | 65'485           | (4'525)         | 84                             | 22'267            | 8'783                             | 92'622                                      |

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1 General information

exceet Group SE (“Company”) - collectively with its subsidiaries - is the successor company of a reversed asset acquisition of exceet Group SE (formerly named Helikos SE) and exceet Group AG with effect from 26 July 2011. The reversed asset acquisition was the result of a planned arrangement whereby exceet Group AG was acquired by exceet Group SE with former exceet Group AG shareholders receiving de facto control of exceet Group SE and with the Management and Board of Directors of exceet Group AG becoming the Management and Board of Directors of exceet Group SE.

exceet Group SE is incorporated as a Société Européenne under the law of Luxembourg. The Company was incorporated on 9 October 2009 as Helikos SE and renamed to exceet Group SE on 27 July 2011. The registered office is at 115 avenue Gaston Diderich, L-1420 Luxembourg. exceet Group SE carried out its initial public offering on the regulated market (Regulierter Markt) of the Frankfurt Stock Exchange (Frankfurter Wertpapierbörse) under the symbol “EXC” on 4 February 2010.

The consolidated exceet Group SE (“Group” or “exceet”) includes all relevant companies in which exceet Group SE, directly or indirectly, has a majority of the voting rights and is able to determine the financial and business policies based on the so-called control concept. All companies consolidated into the Group are disclosed in note 17 “List of consolidated subsidiaries of exceet Group SE”.

exceet is an international technology group specialized in the development and manufacturing of intelligent, mission critical and secure electronics of small and mid-size volumes. The Group provides worldwide added value solutions and distinguishes through its technical skill set in embedded intelligent electronics with a leading position in the health, industry & security markets.

The Group differentiates and reports in three business segments: Electronic Components Modules & Systems (ECMS), ID Management & Systems (IDMS) and exceet Secure Solutions (ESS).

The ECMS segment (70% of Group Sales Q1 2014) develops and produces complex, integrated electronic products, with a focus on miniaturization, cost optimization and a high degree of customization to suit the needs of the customers. This segment offers a wide portfolio of innovative, integrated electronic solutions. The products and services of the ECMS segment are aimed primarily at customers in the sectors of medical and healthcare, industrial automation, security and avionics.

The IDMS segment (27% of Group Sales Q1 2014) is engaged in design, development and production of contact and contactless smart cards, multifunction cards, card reading devices and related services. Offering tailored, innovative solutions while meeting the highest quality and security standards, the Company considers itself as one of the leading providers of comprehensive solutions for high-tech smart cards and the corresponding card reading devices in Europe. IDMS security solutions are used primarily in the sectors of financial services, security, public sector, transportation, healthcare, as well as retail.

The ESS segment (3% of Group Sales Q1 2014) combines the experience gathered in the ECMS and IDMS segments relative to the development of innovative solutions for embedded security systems in selected markets. The ESS segment focuses on security solutions for customers in the sectors of medical and healthcare, industrial automation, financial services, security, avionics and the public sector.

exceet is mainly focusing on the markets in Europe, but is also active in the markets of USA and Asia-Pacific. The Group consists of 20 legal entities with 14 locations in Austria, the Czech Republic, Germany, Luxembourg, the Netherlands and Switzerland. This setup allows the Group to benefit from specific local advantages (e.g. customer proximity) and to apply a flexible production process necessary to fulfill the specific requirements of customers.

This condensed consolidated interim financial information is unaudited and was approved for issue by the Board of Directors on 2 May 2014.

## 2 Adoption of new and revised accounting standards

### New and amended standards adopted by the Group

The following standards and amendments, issued by the International Accounting Standards Board ('IASB') and the IFRS Interpretations Committee and as adopted by the European Union (EU), are effective for the first time in the current financial year and have been adopted by the Group:

- IFRS 10 (New) "Consolidated financial statements"
- IFRS 11 (New) "Joint arrangements"
- IFRS 12 (New) "Disclosure of interests in other entities"
- IAS 27 (Revised) "Separate financial statements"
- IAS 32 (Amendment) "Financial instruments: Presentation – offsetting financial assets and liabilities"
- IFRIC 21 (New) "Levies"

The above standards and amendments adopted by the Group have no impact on its consolidated results of financial position.

Apart from these amendments, the interim condensed consolidated financial statements have been prepared on the basis of the accounting policies, significant judgments, key assumptions and estimates as described on pages 31 to 48 of the consolidated financial statements of exceet Group SE 2013.

### New standards, amendments and interpretations not yet adopted by the Group

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2014 and have not been applied in preparing these interim condensed consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group:

- IFRS 9 (New) "Financial instruments" – no effective date set by the IASB yet
- IFRS 14 (New) "Regulatory Deferral Accounts" – IASB effective date 1 January 2016
- IAS 19 (Amendments) "Employee benefits" – IASB effective date 1 July 2014

The Group is yet to assess the potential impacts of the new standards and amendments to the existing standards and intends to adopt them no later than the effective endorsement date by the EU.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

### 3 Basis of preparation

The interim condensed consolidated financial statements for the three months ended 31 March 2014, have been prepared in accordance with IAS 34, 'Interim financial reporting'.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the annual financial statements for the year ended 31 December 2013, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU).

All figures presented should be read as in EUR 1'000.

#### Use of estimates and judgments

The preparation of the interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these interim condensed consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2013.

The following exchange rates were relevant to the interim financial report as per 31 March 2014:

|       | 31 March 2014 | Average<br>01.01. - 31.03.2014 | 31 December 2013 | 31 March 2013 | Average<br>01.01. - 31.03.2013 |
|-------|---------------|--------------------------------|------------------|---------------|--------------------------------|
| CHF 1 | 0.82          | 0.82                           | 0.81             | 0.82          | 0.81                           |
| USD 1 | 0.73          | 0.73                           | 0.73             | 0.78          | 0.76                           |

Taxes on income in the interim periods are accrued using the local tax rate that would be applicable to expected total annual profit or loss.

#### Consolidated statement of comprehensive income

The interim consolidated statement of comprehensive income was prepared based on an accruals basis. The consolidated statement of comprehensive income has been presented by using "cost of sales" method.

#### Seasonality

Revenues and costs are not influenced by seasonal effects, but are mainly impacted by the economic environment in the markets the Group is operating in.

### 4 Financial risk management and financial instruments

#### Financial risk factors

The Group's activities expose it to a variety of financial risks: market risks (including currency risk, fair value interest rate risk, cash flow interest rate risk, price risk and public warrant fair value risk), credit risk and liquidity risk.

The interim condensed financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the group's consolidated financial statements for 2013. There have been no changes in any risk management policies since the year end.

### Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities  
 Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, prices) or indirectly (that is, derived from prices)  
 Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

The following table presents the group's asset and liabilities that are measured at fair value.

| (in EUR 1'000)   | Level 1      | Level 2   | Level 3  | Total        |
|--|--------------|-----------|----------|--------------|
| <b>31 March 2014</b>                                       |              |           |          |              |
| <b>Assets as per balance sheet</b>                         |              |           |          |              |
| Financial assets at fair value through profit or loss      |              |           |          |              |
| Interest cap   |              |           |          |              |
| <b>Total</b>   | <b>0</b>     | <b>0</b>  | <b>0</b> | <b>0</b>     |
| <b>Liabilities as per balance sheet</b>                    |              |           |          |              |
| Financial liabilities at fair value through profit or loss |              |           |          |              |
| Interest cap   |              | 58        |          | 58           |
| Public Warrants  | 1'780        |           |          | 1'780        |
| <b>Total</b>   | <b>1'780</b> | <b>58</b> | <b>0</b> | <b>1'838</b> |
| <b>31 December 2013</b>                                    |              |           |          |              |
| <b>Assets as per balance sheet</b>                         |              |           |          |              |
| Financial assets at fair value through profit or loss      |              |           |          |              |
| Interest cap   |              |           |          |              |
| <b>Total</b>   | <b>0</b>     | <b>0</b>  | <b>0</b> | <b>0</b>     |
| <b>Liabilities as per balance sheet</b>                    |              |           |          |              |
| Financial liabilities at fair value through profit or loss |              |           |          |              |
| Interest cap   |              | 54        |          | 54           |
| Public Warrants  | 800          |           |          | 800          |
| <b>Total</b>   | <b>800</b>   | <b>54</b> | <b>0</b> | <b>854</b>   |

There were no transfers between the levels during the period.

The group's policy demands the recognition of transfers into or out of fair value hierarchy levels as of the date of the event or at the change in circumstances that caused the transfer. There were no transfers between the levels during the reporting period.

Level 1 public warrants are valued on the quoted market price at the balance sheet date. The public warrants are listed on the Frankfurt Stock Exchange (Frankfurter Wertpapierbörse).

Level 2 interest caps were valued at fair value by using mark-to-market calculations of observable inputs of interest yield curves.

Management is assisted for the valuation of financial assets required for financial reporting purposes, including level 3 fair values, by the Group's finance department. Discussions of valuation processes and results are held regularly between the CFO and the finance department.

The following tables are presenting the changes in level 3 instruments:

| (in EUR 1'000)   |     | Total |
|--|-----|-------|
| <b>Balance at 1 January 2014</b>                               | 0   | 0     |
| Currency translation differences                               | 0   | 0     |
| <b>Balance at 31 March 2014</b>                                | 0   | 0     |
| Total (gains)/losses for the period included in profit or loss | 0   | 0     |
| <b>Balance at 1 January 2013</b>                               |     |       |
| Earn-out of acquisition  | 269 | 269   |
| Currency translation differences                               | 0   | 0     |
| <b>Balance at 31 March 2013</b>                                | 269 | 269   |
| Total (gains)/losses for the period included in profit or loss | 0   | 0     |

### Fair value of financial assets and liabilities measured at amortized costs

The fair values of borrowings are as follows:

| (in EUR 1'000)            | unaudited<br>31 March 2014 | audited<br>31 December 2013 |
|---------------------------|----------------------------|-----------------------------|
| <b>Carrying amount</b>    |                            |                             |
| Bank borrowings           | 31'076                     | 29'638                      |
| Finance lease liabilities | 3'520                      | 3'842                       |
| <b>Total</b>              | <b>34'596</b>              | <b>33'480</b>               |
| <b>Fair value</b>         |                            |                             |
| Bank borrowings           | 31'076                     | 29'638                      |
| Finance lease liabilities | 3'520                      | 3'842                       |
| <b>Total</b>              | <b>34'596</b>              | <b>33'480</b>               |

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

## 5 Additional information to the cash flow statement

| (in EUR 1'000)   | unaudited<br>01.01. - 31.03.2014 | unaudited<br>01.01. - 31.03.2013 | Date of consolidation |
|--|----------------------------------|----------------------------------|-----------------------|
| <b>Cash flow on acquisition of investments</b>                                       |                                  |                                  |                       |
| Cash outflow on acquisition of exceet CZ s.r.o. (former The Art of Packaging s.r.o.) |                                  | (600)                            | 31 December 2010      |
| <b>Total</b>   | <b>0</b>                         | <b>(600)</b>                     |                       |
| <b>Transaction cost directly recognized in the income statement</b>                  |                                  |                                  |                       |
| <b>Total</b>   | <b>0</b>                         | <b>0</b>                         |                       |

The cash outflow on acquisition of exceet CZ s.r.o. (former: The Art of Packaging s.r.o.) is related to the acquisition in 2010, with final contractual payments in Q1 2013.

The acquisition of tangible assets is mainly related to the purchase of production facilities and machinery. The Group purchased fixed assets through finance lease arrangements of EUR 324 (Q1 2013: EUR 332).

Proceeds from finance lease prepayments are reimbursements in the current reporting period of prepayments of leasing liabilities in previous reporting periods, these prepayments amount to EUR 225 (Q1 2013: EUR 89).



Payments of finance lease liabilities represent payments of amortizations of current lease liabilities and prepayments for new lease liabilities in the current period.

## 6 Segment information

The Group has three main business segments, Electronic Components Modules & Systems (ECMS), ID Management & Systems (IDMS) and exceet Secure Solutions (ESS), representing different subsidiaries. The segment information is presented on the same basis as for internal reporting purposes. The segments are reported in a manner that is consistent with the internal reporting provided to the Group's Chief Operating Decision Maker – Management Board. In addition, the Group has a fourth segment 'Corporate and others' for reporting purposes, which only includes the investment companies. Companies of exceet Group SE, which have been subject of reverse asset acquisition, have been assigned to the segment 'Corporate and others'.

The segment information for the first quarter 2014 and a reconciliation of EBIT to profit / (loss) for the period is provided as follows:

### Income statement and capital expenditure by segment

| 01.01. - 31.03.2014<br>(in EUR 1'000)          | ECMS          | IDMS          | ESS            | Corporate and<br>others | Eliminations | Group<br>consolidated |
|--|---------------|---------------|----------------|-------------------------|--------------|-----------------------|
| External revenue                               | 33'691        | 12'927        | 1'777          | 0                       |              | 48'395                |
| Inter-segment revenue                          | 0             | 1             | 0              | 74                      | (75)         | 0                     |
| <b>Total revenue</b>                           | <b>33'691</b> | <b>12'928</b> | <b>1'777</b>   | <b>74</b>               | <b>(75)</b>  | <b>48'395</b>         |
| <b>EBITDA</b>                                  | <b>5'687</b>  | <b>890</b>    | <b>(199)</b>   | <b>(1'374)</b>          |              | <b>5'004</b>          |
| <i>EBITDA Margin</i>                           | <i>16.9%</i>  | <i>6.9%</i>   | <i>(11.2%)</i> |                         |              | <i>10.3%</i>          |
| Depreciation, amortization and impairment      | (1'743)       | (656)         | (51)           | (37)                    |              | (2'487)               |
| <b>EBIT</b>                                    | <b>3'944</b>  | <b>234</b>    | <b>(250)</b>   | <b>(1'411)</b>          |              | <b>2'517</b>          |
| <i>EBIT Margin</i>                             | <i>11.7%</i>  | <i>1.8%</i>   | <i>(14.1%)</i> |                         |              | <i>5.2%</i>           |
| Financial income                               | 102           | 20            | 0              | 146                     | (72)         | 196                   |
| Financial expense                              | (266)         | (129)         | (10)           | (324)                   | 72           | (657)                 |
| Changes in fair value in financial instruments | 0             | (4)           | 0              | (980)                   |              | (984)                 |
| <b>Financial result – net</b>                  | <b>(164)</b>  | <b>(113)</b>  | <b>(10)</b>    | <b>(1'158)</b>          | <b>0</b>     | <b>(1'445)</b>        |
| <b>Profit before income tax</b>                | <b>3'780</b>  | <b>121</b>    | <b>(260)</b>   | <b>(2'569)</b>          |              | <b>1'072</b>          |
| Income tax expense                             | (934)         | 74            | 88             | 66                      |              | (706)                 |
| <b>Profit for the period</b>                   | <b>2'846</b>  | <b>195</b>    | <b>(172)</b>   | <b>(2'503)</b>          |              | <b>366</b>            |
| Capital expenditure tangible assets            | 1'062         | 777           | 8              | 8                       |              | 1'855                 |
| Capital expenditure intangible assets          | 106           | 65            | 0              | 0                       |              | 171                   |
| Depreciation tangible assets                   | (1'029)       | (530)         | (14)           | (10)                    |              | (1'583)               |
| Amortization intangible assets                 | (714)         | (126)         | (37)           | (27)                    |              | (904)                 |

| 01.01. - 31.03.2013<br>(in EUR 1'000)          | ECMS          | IDMS          | ESS            | Corporate and<br>others | Eliminations | Group<br>consolidated |
|--|---------------|---------------|----------------|-------------------------|--------------|-----------------------|
| External revenue                               | 32'088        | 10'209        | 789            | 0                       |              | 43'086                |
| Inter-segment revenue                          | 55            | 5             | 0              | 81                      | (141)        | 0                     |
| <b>Total revenue</b>                           | <b>32'143</b> | <b>10'214</b> | <b>789</b>     | <b>81</b>               | <b>(141)</b> | <b>43'086</b>         |
| <b>EBITDA</b>                                  | <b>3'366</b>  | <b>517</b>    | <b>(129)</b>   | <b>(900)</b>            |              | <b>2'854</b>          |
| <i>EBITDA Margin</i>                           | <i>10.5%</i>  | <i>5.1%</i>   | <i>(16.3%)</i> |                         |              | <i>6.6%</i>           |
| Depreciation, amortization and impairment      | (1'734)       | (689)         | (47)           | (11)                    |              | (2'481)               |
| <b>EBIT</b>                                    | <b>1'632</b>  | <b>(172)</b>  | <b>(176)</b>   | <b>(911)</b>            |              | <b>373</b>            |
| <i>EBIT Margin</i>                             | <i>5.1%</i>   | <i>(1.7%)</i> | <i>(22.3%)</i> |                         |              | <i>0.9%</i>           |
| Financial income                               | 319           | 41            | 0              | 380                     | (82)         | 658                   |
| Financial expense                              | (275)         | (126)         | (5)            | (353)                   | 82           | (677)                 |
| Changes in fair value in financial instruments | 0             | 18            | 0              | 3'400                   |              | 3'418                 |
| <b>Financial result – net</b>                  | <b>44</b>     | <b>(67)</b>   | <b>(5)</b>     | <b>3'427</b>            | <b>0</b>     | <b>3'399</b>          |
| <b>Profit before income tax</b>                | <b>1'676</b>  | <b>(239)</b>  | <b>(181)</b>   | <b>2'516</b>            |              | <b>3'772</b>          |
| Income tax expense                             | (487)         | (46)          | 56             | (84)                    |              | (561)                 |
| <b>Profit for the period</b>                   | <b>1'189</b>  | <b>(285)</b>  | <b>(125)</b>   | <b>2'432</b>            |              | <b>3'211</b>          |
| Capital expenditure tangible assets            | 1'568         | 321           | 13             | 0                       |              | 1'902                 |
| Capital expenditure intangible assets          | 137           | 3             | 237            | 33                      |              | 410                   |
| Depreciation tangible assets                   | (927)         | (553)         | (13)           | (11)                    |              | (1'504)               |
| Amortization intangible assets                 | (807)         | (136)         | (34)           | 0                       |              | (977)                 |

### Assets and liabilities by segment

| (in EUR 1'000)                      | ECMS   | IDMS   | ESS   | Corporate and<br>others | Eliminations | Group<br>consolidated |
|-------------------------------------|--------|--------|-------|-------------------------|--------------|-----------------------|
| <b>Balances at 31 March 2014</b>    |        |        |       |                         |              |                       |
| Non-current assets                  | 67'485 | 24'255 | 2'286 | 447                     |              | 94'473                |
| Current assets                      | 74'189 | 15'077 | 2'416 | 2'546                   |              | 94'228                |
| Liabilities                         | 45'207 | 20'312 | 2'684 | 21'054                  |              | 89'257                |
| <b>Balances at 31 December 2013</b> |        |        |       |                         |              |                       |
| Non-current assets                  | 67'927 | 24'452 | 2'256 | 432                     |              | 95'067                |
| Current assets                      | 68'052 | 15'311 | 1'389 | 2'976                   |              | 87'728                |
| Liabilities                         | 40'587 | 21'729 | 1'906 | 19'831                  |              | 84'053                |
| <b>Balances at 31 March 2013</b>    |        |        |       |                         |              |                       |
| Non-current assets                  | 66'900 | 24'453 | 2'176 | 363                     |              | 93'892                |
| Current assets                      | 64'338 | 14'773 | 891   | 2'976                   |              | 82'978                |
| Liabilities                         | 41'577 | 20'518 | 1'486 | 20'667                  |              | 84'248                |

## 7 Financial result

Financial income for the three months ended 31 March 2014, includes a loss of EUR 980 (Q1 2013: Gain of EUR 3'400) realized on the fair value adjustment of the Public Warrants (note 13 “Other financial liability”).

## 8 Development costs

The position “cost of sales” in the consolidated income statement includes development costs in the amount of EUR 2'032 (Q1 2013: EUR 2'167; full year 2013: EUR 8'700).

Development costs are mainly related to development projects for customers as well to products, process development and optimizations for the production.

## 9 Equity

The authorized share capital as per 31 March 2014 amounts to 45'675'397 shares, thereof 34'734'221 shares are issued and can be divided into 20'523'695 Class A Shares ("Public Shares"), with 20'073'695 Class A Shares listed on the stock exchange and 450'000 own Class A Shares held by the Company (Treasury Shares), 5'210'526 Class B Shares (Founding Shares) and 9'000'000 Class C Shares (Earn-out Shares) with a par value of EUR 0.0152 each. The not issued shares of 10'941'176 are Class A Shares. The Treasury Shares are designated to be used for the Management Stock Option Program.

There were no changes to the share capital of exceet Group SE since the last reporting date of 31 December 2013.

For further information regarding exceet's equity structure, please refer to the consolidated financial statements of exceet Group SE 2013, Note 13 "Equity" on pages 69 to 72.

## 10 Earnings per share

Earnings per shares (EPS) are calculated by dividing the profit attributable to the ordinary shareholders of the parent company by the weighted average number of ordinary shares outstanding during the period excluding ordinary shares purchased by the Company and held as Treasury Shares.

Due to different rights to receive dividends exceet Group SE has two classes of ordinary shares. Disclosure of EPS amounts is required for both classes of ordinary shares.

### Basic earnings per share

The calculation of basic EPS at 31 March 2014 is based on the profit attributable to the owners of the parent of EUR 366 (Q1 2013: gain of EUR 3'211) and the weighted average number of ordinary shares outstanding of 20'073'695 Class A Shares and 14'210'526 Class B/C Shares respectively. For the same period in the previous year the notional weighted average numbers of ordinary shares outstanding were 20'073'695 Class A Shares and 14'210'526 Class B/C Shares respectively.

| (in EUR 1'000)  |                  | unaudited<br>01.01. - 31.03.2014 | unaudited<br>01.01. - 31.03.2013 |
|---|------------------|----------------------------------|----------------------------------|
| Profit for the year (EUR 1'000) attributable to equity holders of the Company | Class A Shares   | 224                              | 3'069                            |
|   | Class B/C Shares | 142                              | 142                              |
| Weighted average number of ordinary shares outstanding                        | Class A Shares   | 20'073'695                       | 20'073'695                       |
|   | Class B/C Shares | 14'210'526                       | 14'210'526                       |
| Basic earnings per share (EUR/share)  | Class A Shares   | 0.01                             | 0.15                             |
|   | Class B/C Shares | 0.01                             | 0.01                             |

### Dilutive earnings per share

Diluted EPS are calculated by increasing the average number of shares outstanding by the total number of potential shares arising from option rights. The Group has 20'000'000 outstanding Public Warrants and 66'667 share options from the Management Stock Option Program (MSOP). The warrants and share options are not dilutive as the average market price of the ordinary shares is below the exercise price of the warrants or the share options.

As described in the annual report of exceet Group SE 2013, Note 13 "Equity" on pages 69 to 72, Class B and C Shares that are not converted to Public Shares on or prior to the fifth anniversary of the consummation of the reversed asset acquisition will no longer be convertible into Public Shares and will be redeemed. The redemption would reduce the numbers of ordinary shares outstanding, which would then impact the EPS. In the period presented it would lead to higher earnings per share for the other class of shares and consequently has not been considered as dilutive.

Should the share options of the Management Stock Option Program (MSOP) be exercised, the total number of Class A Shares would increase by 66,667 to 20,140,362 Class A Shares, by having minor impact on the EPS. Share options from the MSOP not exercised within the contractual time frame expire without any redemption and have no dilutive impact on the EPS.

As a result the basic earnings per share equal the dilutive EPS.

## 11 Dividends

No dividends were paid during the first quarter of 2014.

## 12 Borrowings

| (in EUR 1'000)                      | unaudited     | audited          |
|-------------------------------------|---------------|------------------|
|                                     | 31 March 2014 | 31 December 2013 |
| <b>Non-current</b>                  |               |                  |
| Bank borrowings                     | 31'076        | 29'638           |
| Finance lease liabilities           | 3'520         | 3'842            |
| <b>Total non-current borrowings</b> | <b>34'596</b> | <b>33'480</b>    |
| <b>Current</b>                      |               |                  |
| Bank borrowings                     | 2'742         | 2'550            |
| Finance lease liabilities           | 2'216         | 2'175            |
| Other loans                         | 5'639         | 5'622            |
| <b>Total current borrowings</b>     | <b>10'597</b> | <b>10'347</b>    |
| <b>Total borrowings</b>             | <b>45'193</b> | <b>43'827</b>    |

## 13 Other financial liability

The current financial liability contains a financial liability resulting from fair value measurement of the Public Warrants of EUR 1'780 (31.12.2013: EUR 800).

### Public Warrants

exceet Group SE completed its initial public offering of 20'000'000 units consisting each of one share and one warrant, both traded on the Frankfurt Stock Exchange, at an initial price of EUR 10.00 raising hence a total of EUR 200'000.

Public Warrants are treated as derivatives under IAS 32 as they will be settled net in shares (not in cash). Therefore, they are classified as financial liabilities at fair value through profit or loss.

As at 31 March 2014 the rating of one Public Warrant on the Frankfurt Stock Exchange (Frankfurter Wertpapierbörse) was at eurocent 8.9 (31.12.2013: eurocent 4), hence a fair value of EUR 1'780 was recorded at 31 March 2014 (31.12.2013: EUR 800).

## **14 Ultimate controlling parties and related-party transactions**

The Company has no ultimate controlling party.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The shareholder loan of EUR 5 million remains unchanged since year-end 2013 with EUR 17 of interest charged for the period in 2014 (Q1 2013: EUR 17). In addition, the Group had legal charges from related parties in the first three months of 2014 of EUR 41 (Q1 2013: EUR 45). For the acquisition of exceet CZ s.r.o. (former: The Art of Packaging s.r.o.) at 31 December 2010, TEUR 600 has been paid to members of Management Board of exceet Group SE by the end of the first quarter of 2013.

## **15 Business combinations**

### Valtronic Technologies Romania Srl

In March 2014 the Group signed a share purchase agreement to acquire 95% of the shares of Valtronic Technologies Romania Srl, a Romanian development company. The remaining 5% of the shares held by a third party will be acquired with the closing of this transaction. With this acquisition exceet intends to strengthen its technical development resources for the ECMS segment.

The company employs 13 people and realized in 2013, according to Romanian GAAP, net sales of EUR 756 and a net profit of EUR 17.

As the acquisition requires regulatory approval and depending on contractual agreements to be met, the acquisition date (closing) will be after the reporting date.

## **16 Events occurring after the reporting period**

There were no other events since the balance sheet date on 31 March 2014 that would require adjustment of assets or liabilities or a disclosure.

## 17 List of consolidated subsidiaries of exceet Group SE

| Company   | Year of acquisition <sup>1</sup> | Activity   | Country | Ref. | Share Capital  | Share in the capital | Share of the votes |
|---|----------------------------------|--|---------|------|----------------|----------------------|--------------------|
| exceet Group SE   | 2011                             | Investments in subsidiaries  | LUX     | 1    | EUR 527,960    | 100%                 | 100%               |
| – Helikos AG  | 2011                             | Investments in subsidiaries  | SUI     | 2    | CHF 100,000    | 100%                 | 100%               |
| – exceet Group AG   | 2006                             | Investments in subsidiaries  | SUI     | 3    | CHF 25,528,040 | 100%                 | 100%               |
| – ECR AG  | 2006                             | Manufacturing of electronic components for industrial and med-tech application                   | SUI     | 2    | CHF 500,000    | 100%                 | 100%               |
| – GS Swiss PCB AG   | 2006                             | Manufacturing of flexible, semi-flexible and HDI printed circuit boards                          | SUI     | 4    | CHF 1,350,000  | 100%                 | 100%               |
| – Mikrap AG   | 2008                             | Development and distribution of software and hardware for instrumentation and control technology | SUI     | 2    | CHF 1,000,000  | 100%                 | 100%               |
| – AEMtec GmbH   | 2008                             | Manufacturing of multi-chip modules  | GER     | 5    | EUR 2,250,000  | 100%                 | 100%               |
| – as electronics GmbH   | 2012                             | Development and manufacturing of electronic components for industrial application                | GER     | 6    | EUR 102,150    | 100%                 | 100%               |
| – exceet Austria GmbH <sup>6</sup>  | 2011                             | Investments in subsidiaries  | AUT     | 7    | EUR 35,000     | 100%                 | 100%               |
| – Contec Steuerungstechnik & Automation Gesellschaft m.b.H.                                   | 2011                             | Manufacturing of electronic components for industrial and med-tech application                   | AUT     | 7    | EUR 36,000     | 100%                 | 100%               |
| – Inplastor Graphische Produkte Gesellschaft m.b.H.   | 2012                             | Manufacturing of plastic card for Loyalty, Events and ID -Security- Solution                     | AUT     | 8    | EUR 50,000     | 100%                 | 100%               |
| – AuthentiDate International AG   | 2011                             | Digital signatures and trust center  | GER     | 9    | EUR 1,000,000  | 100%                 | 100%               |
| – AuthentiDate Deutschland GmbH <sup>7</sup>  | 2011                             | Digital signatures and trust center  | GER     | 9    | EUR 25,000     | 100%                 | 100%               |
| – exceet Card Group AG <sup>8</sup>   | 2009                             | Investments in subsidiaries  | GER     | 10   | EUR 5,915,500  | 100%                 | 100%               |
| – exceet Card Austria GmbH (former: VisionCard Kunststoffkartenproduktions GmbH) <sup>9</sup> | 2009                             | Manufacturing of plastic card for Loyalty, Access, Events and Transportation                     | AUT     | 11   | EUR 35,000     | 100%                 | 100%               |
| – idVation GmbH <sup>3</sup>  | 2009                             | Customizing Solutions for RFID area and Logical Access   | GER     | 12   | EUR 25,000     | 100%                 | 100%               |
| – exceet CZ s.r.o. (former: The Art of Packaging s.r.o.) <sup>4</sup>                         | 2010                             | Production of prelamines for RFID card components, packaging services                            | CZE     | 13   | CZK 1,500,000  | 100%                 | 100%               |
| – exceet Card AG <sup>2,9,10</sup> (former: Winter AG)  | 2010                             | Production of smart cards and card personalization   | GER     | 12   | EUR 6,315,584  | 100%                 | 100%               |
| – exceet Card Nederland B.V. (former: PPC Card Systems B.V.) <sup>5</sup>                     | 2009                             | Personalization and mailing of all types of cards  | NED     | 14   | EUR 226,900    | 100%                 | 100%               |

1 Year of acquisition refers to exceet Group AG point of view

2 exceet Card Group AG holds 100% of the share capital of these subsidiaries

3 exceet Card Austria GmbH holds 100% of the share capital of idVation GmbH

4 exceet Card Austria GmbH holds 98.67% of the share capital of exceet CZ s.r.o. idVation GmbH hold 1.33% of the share capital of exceet CZ s.r.o.

5 exceet Card AG holds 100% of the share capital of exceet Card Nederland B.V.

6 exceet Austria GmbH holds 99.01% of the share capital of Contec GmbH and exceet Group AG 0.99% of the share capital of Contec GmbH

7 AuthentiDate International AG holds 100% of the share capital of AuthentiDate Deutschland GmbH

8 exceet Card Group AG holds 100% of the share capital of NovaCard Systems Inc., USA, which is an inactive company and therefore not consolidated

9 PPC Card Systems GmbH and exceet Card AG (former: Winter AG) have been merged in August 2012 retroactively as per 1.1.2012

10 NovaCard Informationssysteme GmbH and exceet Card AG (former: Winter AG) have been merged in February 2013 retroactively as per 1.1.2013

| Ref. | Address                    |                                  |                |
|------|----------------------------|----------------------------------|----------------|
| 1    | 115 avenue Gaston Diderich | L-1420 Luxembourg                | Luxembourg     |
| 2    | Riedstrasse 1              | CH-6343 Rotkreuz                 | Switzerland    |
| 3    | Marktplatz 4               | CH-9004 St. Gallen               | Switzerland    |
| 4    | Fänring 9                  | CH-6403 Küssnacht a. R.          | Switzerland    |
| 5    | Carl-Scheele-Strasse 16    | D-12489 Berlin                   | Germany        |
| 6    | Kantstrasse 10             | D-72663 Grossbottlingen          | Germany        |
| 7    | Wildbichler Strasse 2E     | A-6341 Ebbs                      | Austria        |
| 8    | Leberstrasse 62            | A-1110 Wien                      | Austria        |
| 9    | Rethelstrasse 47           | D-40237 Düsseldorf               | Germany        |
| 10   | Senefelderstrasse 10       | D-33100 Paderborn                | Germany        |
| 11   | Industriezone 3            | A-6175 Kematen in Tirol          | Austria        |
| 12   | Edisonstrasse 3            | D-85716 Unterschleißheim/München | Germany        |
| 13   | Zemovice 1                 | CZ-383 01 Okr. Prachatice        | Czech Republic |
| 14   | Neutronstraat 8            | NL-9743 AM Groningen             | Netherlands    |